

MILTON CHAMBER NEWSLETTER

September 2011



Vol. 4

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Bargains Rescheduled!

By now you may have heard that the Annual Bargains on the Broadkill and Great Duck Race event has been rescheduled for October 8th. Same Time-9 AM to 3 PM, same place-Milton Memorial Park.

This event is also the day of the Annual 10 -Mile Canoe and Kayak Race sponsored by the Milton Development Corp. Both events were caught up in the hurricane Irene evacuation.

We are very pleased that most of our vendors will be able to attend on the new date and others who couldn't make the August date are now able to attend. So we are expecting a full venue for our first "Octoberfest" in Milton. We hope members and friends will spread the word and plan to attend on October 8th.

We have 25 Duck Race sponsors with prizes totaling almost \$2500 so we are planning on a successful day in Milton. Thanks to everyone for your understanding as we have rescheduled. Remember October weather in Sussex County is beautiful!

Friends of the Library Book Sale October 8th

The Milton Public Library has rescheduled their 3rd annual Book Sale which will take place on the 2nd floor of the Library during festival hours. Proceeds of the book sale will benefit the Milton Library—be sure to support the event too. For information about the book sale contact Barbara Giersch 858-5183

DOWNTOWN WINDOWS.

Many thanks to all of the businesses who are participating in the downtown storefront window displays. Their creative designs have helped to make downtown Milton look festive. In fact all of the windows are attracting inquiries and we have one new business, Paisley Moon, in a former vacant location.

Let us know if you are interested in participating by placing your product display for a month. -684-1101.

WELCOME BAG PROGRAM CONTINUES

Welcome Bags continue to be a popular item. We have distributed over 2 dozen to new arrivals in Milton so far this year and over 50 last year. Make sure your business is represented. Call Salon Milton 684-1880 or drop off at least 2 dozen



pieces of your promotional material to the Chamber office-707 Chestnut Street or to Salon Milton. Thanks for supporting this program. These bags are distributed to new residents and new business owners. It is a way to introduce your services to our community. Brochures, coupons, ad specialty items announcing your business are all most welcome. If you are a new member, this is an excellent introduction.

Communicate

Tell us about your recent awards, new employees, achievements to note, etc. We want to spread the news about your business to our members. Stay informed through the Milton Chamber of Commerce 302-684-1101.

SOFT BALL WORLD SERIES

In August the Chambers of Commerce in Sussex County were asked to help promote the annual World Series of Softball which takes place in Roxanna, Delaware each year. This world event is not well known to locals so we tried to generate more awareness this year.

Each of the participating teams was supported by a Chamber of Commerce. Milton was pleased to sponsor the USA Division 6 Championship team, South Bend, Indiana. Our members helped us fill welcome bags for each team member. President Michael Clark, Kathy Clark of Magnolia Street Antiques, Ken Dalzell, Genworth Financial and Director Georgia Dalzell, went to the opening ceremonies to meet our team and present our welcome packages.

Our players, coaches and attending families were very appreciative. Our bags were terrific and made a great impression on everyone. Our Milton Chamber members met the challenge with items aimed at 14 to 17 year old female athletes. From shampoo to pens to t-shirts, to towels, water, cup holders note books and Milton bumper stickers! We were well represented. Thanks to all who helped out-you really came through for our team. Mayor Newlands presented each player with an official welcome certificate-we thank our

town government for also participating. By the way, our girls were in the quarter finals. The WORLD CHAMPIONSHIP team this year was our own Laurel, the host team.



Meet the South Bend Team!

Calendar of Upcoming Events

Chamber Board meets the 2nd Thursday of each month

Mixers are scheduled for the third Thursday- every other month

Breakfast meetings are scheduled for the third Tuesday- every other month

We hope this schedule will avoid conflicts with other scheduled chamber meetings. Make sure to check the monthly newsletter for updates.

September

Sept 15-Board of Directors

Noon at Luther Gardens

September 20th-Breakfast Meeting-Bay Leaf

Restaurant-8 AM –Guests-U of DE Small Business Technology Center-learn how to get your business growing with strategic planning and refreshing ideas.

Meet Joan Deaver, Sussex County Council representative.

Reservation are necessary-\$10 at the door

Next Breakfast-September 20th 8 AM

Our next breakfast meeting is scheduled for Tuesday, September 20th . This will be held at the new Bay Leaf Restaurant located on Route 16 in Milton. Our Guest speaker will be Sharon Gray, University of DE consultant for the Small Business Administration. New business members are encouraged to attend; this should be a helpful and informative session. We encourage new members to attend and introduce your business to our members. Bring your business cards.



Mike and Kathy Clark with our softball team goodies from Milton Chamber members

Recent Ribbon Cuttings



Board members and neighbors help welcome Tomas David Salon owner Tom Archina as he cuts the ribbon in front of his Paynters Mill Salon.



Another Paynters Mill business opens and becomes members of the Milton Chamber. The Kitchen is the latest restaurant in our Chamber. Owners Lisa and Ray Richardson make it official with a ribbon cutting. Board members, Pat Batchelor, Vicki Sammons, Vice President, Marie Mayor, Lavender Fields, Georgia Dalzell Chamber Exec Director, President Michael Clark, Chamber members Barbara & David Hines of Tout de Suite Patisserie also in Paynters Mill, The Kitchen employee Ryan Betts, Board members Amy Spahr and Orville Mills.

Vice President Vicki Sammons and Director Georgia Dalzell help Gretchen Garms and friends cut the ribbon at Paisley Moon Salon and Gallery on Federal Street in Milton



September Breakfast Meeting

Tuesday September 20th

Bay Leaf Restaurant

Rt 16 Milton-8 AM

Focus on small business

Meet Joan Deaver,

Sussex County Council Representative

Sharon Gray-University of Delaware

Small Business Technology Center

Brush up your business plans

Take a look at your strategy

Refreshing ideas for 2011 and 2012

Breakfast buffet \$10 at the door

Reservations please -684-1101

Or email: chamber@historicmilton.com

Bargains on the Broadkill

Saturday October 8th

Milton Memorial Park

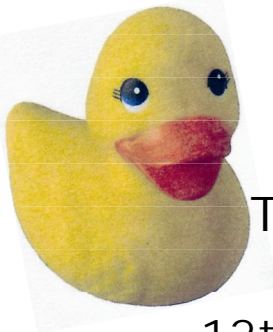
9 AM to 3 PM

The Great Duck Race-1 PM

\$2500 in prizes

12th Annual Canoe & Kayak Race

sponsored by MDC



Save the Date!

Annual Membership Meeting

Installation of Officers for 2012

Outstanding Business Recognition

Volunteer of the Year Award

Special Entertainment

NOVEMBER 3RD
THE KITCHEN RESTAURANT
PAYNTERS MILL
6 PM

Ballot

Election of Officers and Board of Directors for a 2 year term beginning January1, 2012

Please select: President, Vice President, Secretary, Treasurer, 6 Directors, 1 Ambassador at Large

- ___ **President - Michael Clark**
- ___ **Vice President - John Potocki, Welcome Project Chairman**
- ___ **Secretary - Vicki Sammons**
- ___ **Treasurer - Millie Webb**
- ___ **Director -Linda Rogers**
- ___ **Director - Amy Spahr, Facebook Chairman**
- ___ **Director - Maria DeForrest, Facebook Co-Chairman**
- ___ **Director - Orville Mills, Membership**
- ___ **Director- Marie Mayor, Southern Delaware Tourism Representative**
- ___ **Director -Dave Dutton**
- ___ **Director - Pat Batchelor, Ambassador at Large**

Please return your ballot to the Milton Chamber of Commerce by October 20. Directors and Officers will be installed at the Annual Meeting on November 3rd.

Milton Chamber of Commerce ■ PO BOX 61 ■ Milton, DE 19968

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September

September 15 Chamber Board meets -Noon-
Luther Gardens

September 20th-Member Breakfast Meeting
at Bay Leaf Restaurant-8 AM-
Small Business focus
Featured Guests-Joan Deaver Sussex
County Council member
Sharon Grey-University of DE Small Busi -
ness Counseling Center

September 17th-Outdoor Antiques Show-downtown
Milton, next to MHS. 10 to 4

OCTOBER 8-Rain Date-Bargains on the Broadkill
& the Great Duck Race Plus, The 12th 10
Mile Canoe & Kayak Race

October 13-Board meeting Security Instruments,
5 PM

October 21-Mixer-Salon Milton hosts a member
mixer at the Lydia Canon Museum,
5 to 7 PM

Milton Chamber of Commerce Board of Directors

President-Mike Clark, Security Instruments
Vice Pres-Vicki Sammons-Victoria's Salon
Great Duck Race Chairman
Secretary-Marie Mayor-Lavender Fields
Southern DE Tourism Liaison
Treasurer -Amy Spahr, Park Royal Apartments
Pat Batchelor-East Coast Property Management
Millie Webb-M & T Bank
John Potocki-Salon Milton,
Welcome Project Chairman
Orville Mills, George Sherman Corp.,
Membership Chairman
Dave Dutton, Abodes, LLC
Elena Cooke, Festival Vendor Chairman
Georgia Dalzell-Executive Director

